



MEMORANDUM

From the office of Town Administrator Peter R. Flynn

Date: July 18, 2014

From: Peter Flynn

To: Board of Selectmen

Subject: Electricity proposals

This is to advise that the bid specifications were sent out by the Town of Goffstown in June and as a result the Town of Goffstown has elected to contract with ENH Power of Portsmouth, NH.

However, the Sau has elected to choose the current contractor, Integrys.

The comparisons are attached and there were a total of four companies who submitted proposals.

I recommend we contract ENH for the Town of New Boston for a period of 18 months.

The recommendation is based on the estimated cost of 0.093.

Possible motion:

“Move to authorize the Town Administrator to sign a contract with ENH Power of Portsmouth, NH. for service to the Town of New Boston for a contracted period of 18 months.”

June 19, 2014

Administration Office
Town of Goffstown
16 Main Street
Goffstown, NH 03045

Dear Sir or Madam,

Enclosed you will find a proposal for supply utility usage for the Town of Goffstown, SAU #19 and the Town of New Boston. As requested, I have submitted:

- 3 copies of the proposal
- Detailed description of firm and its related experience
- Description of the service approach and schedule
- Any information requested in proposal request
- Cost proposal
- Copy of the proposed supply contract

Please do not hesitate to contact me with any questions you may have.

Truly,



Sandra Nadeau
Director of Operations, ENH Power
PO Box 1150
Auburn, ME 04211
207-440-5024
snadeau@providerfinancial.com



Supplier Name: Electricity NH, LLC d/b/a ENH Power
www.enhpower.com
800-549-6160

PSNH Accounts:

Fixed Price cents/kWh	
6-month contract	\$0.0860
12-month contract	\$0.0990
18-month contract	\$0.0930
24-month contract	\$0.0960

NOTE:

- Pricing is only guaranteed until 5pm on June 24, 2014. At that time, pricing may need to be refreshed, depending on Market conditions.
- All pricing is for a July 2014 start date, depending on meter billing cycle.
- All pricing is conditional upon the execution of our contract by a fully authorized party of the Town of Goffstown/Town of New Boston, New Hampshire.

ELECTRICITY BIDS OPENED at 1:00 PM on 6/23/14

VENDOR	4 MO.	6 MO.	12 MO.	16 MO.	18 MO.	24 MO.	28 MO.	36 MO.	40 MO.
ENH POWER- Portsmouth NH		0.086	0.099000		0.093	0.096000			
CON/EDISON - Burlington MA			0.106000	0.0979		0.103800		0.100800	
ALI BELL IRVING/CONSTELLATION-Boston MA			0.105455	0.0981		0.103292		0.100416	0.098925
INTEGRYS for Town of Goffstown	0.0730		0.108100	0.1011		0.105900	0.1023	0.104800	
INTEGRYS for Goffstown School District	0.0702		0.101300	0.0943		0.098800	0.0954	0.097700	
INTEGRYS for SAU#19	0.0738		0.104000	0.0972		0.102400	0.0987	0.101500	
INTEGRYS for Town of New Boston	0.0722		0.109600	0.1028		0.107100	0.1037	0.106000	

FREEDOM ENERGY - Late Arrival @ 1:06 pm - Will be returned unopened per Board of Selectmen.

PSNH ENERGY RATES:

- 1/1/13 - 6/30/13 .09540
- 7/1/13-12/31/13 .08620
- 1/1/14 - 6/30/14 .09230
- 7/1/14 - 12/31/14 estimate .09980

Current energy supplier for the Town is IntegrYS @ .07730. This was for 12 months and ends this month.

6/23/14 Goffstown Selectmen awarded to ENH Power for 24 months.