



February 8, 2016

Peter Flynn, Town Administrator
Town of New Boston
7 Meetinghouse Hill Road
PO Box 250
New Boston, NH 03070

Re: Property & Liability Program Proposal for the Town of New Boston

Dear Peter:

We are excited about your interest in expanding our partnership with Primex³. Enclosed please find our proposal for Property & Liability coverage. The contributions provided in the packet are Not to Exceed (NTE) figures with a July 1, 2016 effective date. The Town of New Boston can sign now for coverage beginning July 1, 2016 with budgetary piece of mind knowing the actual contribution may be lower, but will not exceed the NTE numbers you are receiving in this proposal. If the Town of New Boston can provide Primex³ with updated claims history, we will revisit the proposed rates in April 2016.

The following representatives are authorized to represent Primex³ in this proposal:

Toni Flewelling
Member Services Consultant
46 Donovan Street
Concord, NH 03301
T: 800-698-2364 x108

Carl Weber
Director of Member Services
46 Donovan Street
Concord, NH 03301
T: 800-698-2364 x129

Advantages to Partnering with Primex³

- Trained, service oriented in-house claims staff
- Proven and efficient claims team approach
- Access to Primex³ legal counsel for effective claims management and mitigation
- Engaged Risk Management Services Team
- Education and training opportunities available
- Performance review accessibility through the Primex³ Partner Platform (P³)
- Option of January or July renewal to best accommodate your budgetary needs

Advantages to the Primex³ Property & Liability Program:

- Includes Liability, Property, Boiler and Machinery, Crime, Public Official Scheduled Bond and Volunteer Medical Accidents
- In service fire truck and ambulance valuations based on replacement cost - at no additional cost
- Automatic acquisition up to \$25 million for buildings and \$10 million for licensed vehicles and mobile equipment
- Schedule of exposures only need to be updated once a year

- Volunteer Medical Accident payments up to \$10,000 per accident on a discretionary basis
- **Center for Public Sector Advancement** offers services that focus on a broad array of human resource and organizational development challenges. The Center offerings include human resource consulting, which also provides an employment practice claim prevention service component, targeted training programs for department heads and senior leaders, and customized solutions to address the issues facing your organization.
- **The Foundry at Primex³** (or simply "The Foundry") is a state-of-the-art facility in the Primex³ building that will serve as a resource for the facilitation of learning opportunities for our members. The Foundry has been created and designed to provide simulation-based and other experiential-learning opportunities that enrich adult learning in a safe and supportive environment. The Foundry will expand upon that success to offer programming for all members in the broad areas of safety and traditional risk management as well as leadership development, management, human resource best practices, conflict resolution, and others to be identified and developed as needed.

Combine these advantages with our commitment to innovative service teams that will work with you to create long-term solutions to the challenges you may face. We have developed dozens of customized programs targeted to address the specific needs of our members and their employees. Our goal is to assist members in implementing and maintaining these objectives. From training, to comprehensive hands-on programs to one-on-one consulting services, Primex³ staff stands ready to help you manage your risks.

We appreciate the opportunity to present this proposal for our Property & Liability Program, and look forward to working with you. We request that all prospective members transition to Primex³ by fulfilling the terms of their existing coverage contract, part of which may entail providing a specified notice of termination. To that end, we request that you work with your current coverage provider to ensure that you have met any notice and/or other contractual obligations prior to entering our coverage programs.

As a pooled risk management program, we emphasize to our members the importance of working closely together and honoring our joint commitments to each other. If you find that current commitments require you to wait a period of time before joining Primex³, please let us know and consider our proposal(s) to be illustrative of the type of value we might be able to provide you in the future.

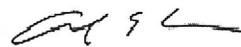
We will be contacting you in the coming weeks to answer any additional questions you may have, but feel free to contact us prior to that time. We are also available to review this program and the value-added benefits included in person with you as you consider your risk management needs. You can contact us at (800) 698-2364.

Thank you again for your interest and consideration of Primex³.

Sincerely,



Toni Flewelling
Member Services Consultant



Carl Weber
Director of Member Services

Enclosures